Northwestern | FACILITIES Key Performance Indicators Q3 | 27 June 2019

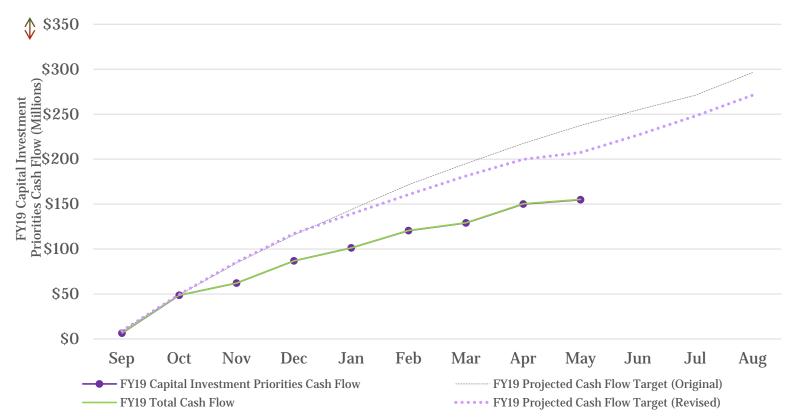
Facilities Key Volume Indicators

| Key Volume | Facilities | Change | Evanston | Chicago |
|-----------------------------------|------------|---------|-----------|-----------|
| Employees | 323 | -4 | 255 | 68 |
| Acres | 296 | 0 | 281 | 15 |
| Buildings | 227 | 0 | 209 | 18 |
| Square Feet | 16.6M | 0.0M | 11.6M | 5.0M |
| Number of Open Projects | 143 | 0 | 108 | 35 |
| Initial Request | 29 | 0 | 23 | 6 |
| Planning | 17 | 0 | 14 | 3 |
| Design | 33 | 0 | 25 | 8 |
| Construction | 42 | 0 | 27 | 15 |
| Closeout | 22 | 0 | 19 | 3 |
| Value of Open Projects | \$1.66B | \$0.00M | \$1.27B | \$390.99M |
| Initial Request | \$16.08M | \$0.00M | \$13.18M | \$2.90M |
| Planning | \$3.21M | \$0.00M | \$3.21M | \$0.00M |
| Design | \$66.33M | \$0.00M | \$50.12M | \$16.21M |
| Construction | \$879.89M | \$0.00M | \$513.38M | \$366.51M |
| Closeout | \$690.60M | \$0.00M | \$685.22M | \$5.38M |
| Work Orders Per Reporting Month | 6,073 | -5.9% | 4,461 | 1,612 |
| Work Orders Per Rolling 12 Months | 72,193 | -1.2% | 55,646 | 16,547 |
| Fund 110 Central Operating Budget | \$77.8M | \$0.0M | \$67.1M | \$10.7M |
| Fund 160 Facilities Budget | \$183.7M | \$0.0M | \$133.4M | \$50.3M |

Key Performance Indicators

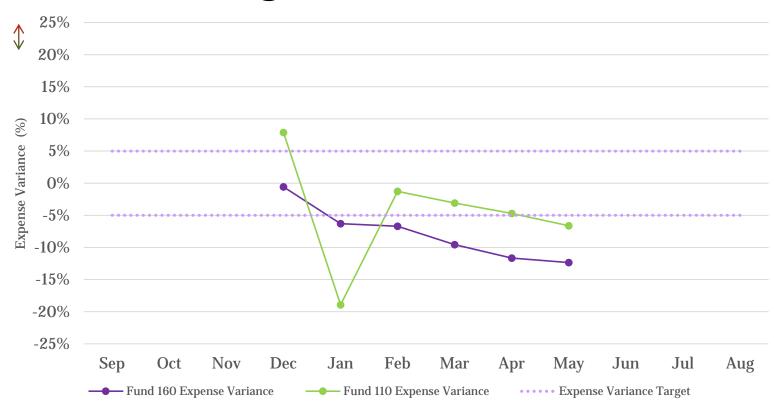
| Dimension | Slide # | KPI Description | Annual Goal | May-19 Goal | Actual | Trend |
|---------------------------|---------|---|-------------|-------------|---------------|---------------|
| | 3 | F1. Capital Project Cash Flow Execution | +/- 5% | +/- 5% | 25 % | -1% |
| e | 4 | F2. Facilities Operating Budget Execution (Fund 160) | +/- 5% | +/- 5% | 3 -12% | 0% |
| Finance | 4 | F2. Facilities Operating Budget Execution (Fund 110) | +/- 5% | +/- 5% | -7% | 2 % |
| 星 | 5 | F3. Utility Budget Execution | +/- 5% | +/- 5% | 23 % | ≥ -5% |
| | 6 | F4. Invoices: Number of Days to Pay | 90% | 90% | 8 79% | 0% |
| mal nce | 7 | OE1. Preventive Maintenance W/O as Percent of Total Completed Work Orders | 35% | 40% | 32 % | 3% |
| Operational Excellence | 8 | OE2. Injury Incident Rate (TRIR) | 2.90 | 2.90 | 3 4.59 | 3 0.41 |
| Ope | 9 | OE3. Injury Related Lost Work Rate | 1.34 | 1.34 | 3 4.26 | 2 0.09 |
| | | Project Updates | | | | |
| | 10 | Operational Excellence | | | | |
| | 11,12 | Stakeholder Engagement | | | | |
| | 13, 14 | Employee Engagement | | | | |
| | | Business Metrics | | | | |
| | 15 | BM1. Facilities Fund 160 and Fund 110 Operating Budget Execution | +/- 5% | +/- 5% | 2 -11% | ≥ -1% |
| | 16 | BM2. Proactivity: Facilities Identified Work Orders | 30% | 30% | 32 % | 0% |
| | 17 | BM3. Energy Use Intensity (kBtu/SF) | -5% | -5% | TBD | TBD |

F1. Capital Project Cash Flow Execution



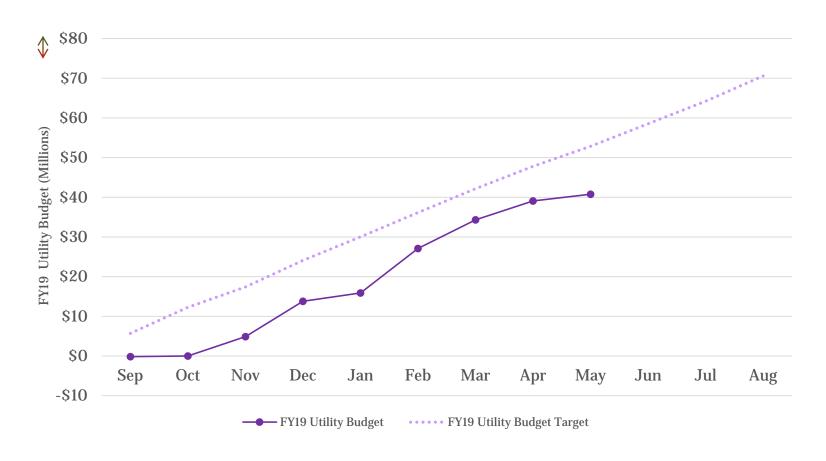
- KPI goal is to spend capital at a rate of +/-5% of committed capital cash flow plan
- f(timely contractor invoicing, unforeseen project conditions, accurate budgeting, scope changes, weather, institutional prioritization, accessibility to work areas/equipment)
- Initiatives: develop and implement process improvement; improve accuracy of cash flow plan; drive timely contractor invoicing; improve reporting; establish and execute project manager cash flow plan
- Facilities Leader: Liz Schaps

F2. Facilities Operating Budget Execution Against Forecast



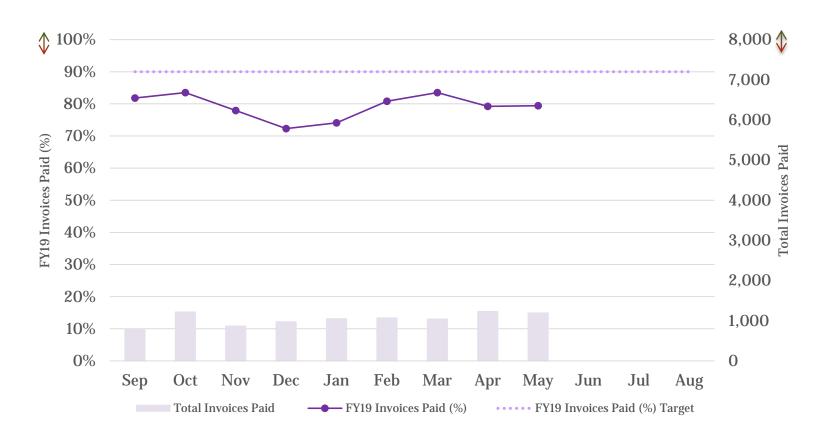
- KPI goal is to spend Facilities division operating expenses at a rate of +/- 5% of budget
- f(accurate budgeting of Operations and Maintenance, Administration, Planning, Design and Construction, Sustainability, HR, campus growth, unanticipated factors)
- Initiatives: develop and implement process improvement; improve reporting; adhere to preventative maintenance plan; manage overtime expenses
- Facilities Leader: Liz Schaps

F3. Utility Budget Execution



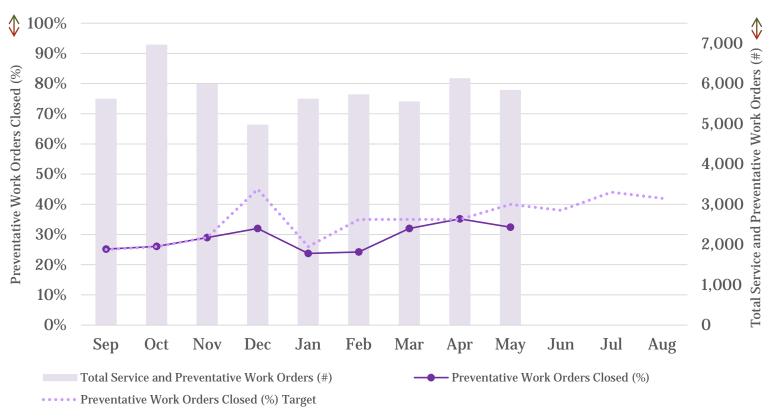
- KPI goal is to manage utility expenses with overhead at a rate of +/- 5% of budget
- f(accurate budgeting, utility commodity costs, campus growth, usage)
- Initiatives: adhere to sourcing strategy; improve reporting
- Facilities Leader: Liz Schaps

F4. Invoices: Number of Days to Pay



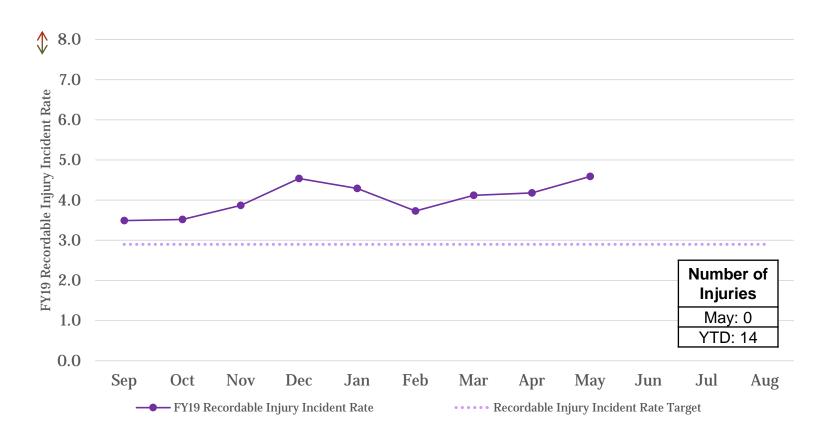
- KPI goal is to process 90% of invoices from receipt to voucher/ACH within 30 days
- f(accurate invoicing, Facilities timely invoice processing, accounts payable, staffing)
- Initiatives: develop and implement process improvement; improve reporting
- Facilities Leader: Liz Schaps

OE1. Preventive Maintenance work as Percent of Total Closed Work Orders



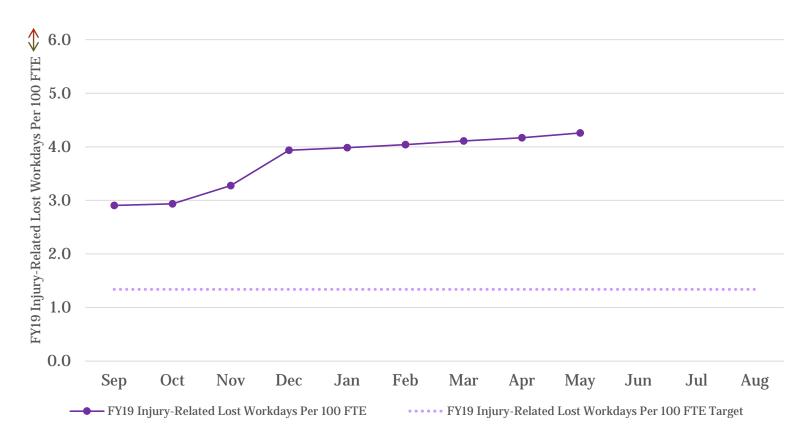
- KPI goal is to have a yearly average of 35% of our work orders closed be preventative maintenance tickets
- f(service work orders, preventative maintenance work orders)
- Initiatives: expand the preventative maintenance program to more shops, eliminate the use of standing work orders, revise task instructions, optimize work order frequency
- Facilities Leader: Kevin Harris

OE2. Recordable Injury Incident Rate (TRIR)



- KPI goal is to reduce OSHA Recordable Injury Incident Rate by 20% from prior year rate
- f(equipment, training, behavior, personal protective equipment use)
- Initiatives: inspect equipment and environment; manage personal protective equipment inventory; track personal protective equipment use; train staff; enact monthly safety talks, near miss incident program, hearing conservation program
- Facilities Leader: Rachel Gunn

OE3. Injury-Related Lost Workday Rate



- KPI goal is to achieve an injury-related lost workday rate of less than 1.34 lost workdays (days away, restricted, or transferred) per 100 full time employees
- f(equipment, training, behavior, personal protective equipment use)
- Initiatives: inspect equipment and environment; manage personal protective equipment inventory; track personal protective equipment use; train staff; enact monthly safety talks
- Facilities Leader: Rachel Gunn

Project Updates: Operational Excellence

| Facilities Connect Implementation: Project Milestones and Budget | | |
|---|---|--|
| Status | HIGHLIGHTS | |
| | PM: Completed Training session on 'Scheduling' Space: Closed FY18 Space information, took snapshot, preparing for FY19 Validation | |
| In Trouble | O&M: Completed Initiative 4-Key Templates for Evanston, Completed Training on Assets O&M: Initiative 5-Maintenance: Key areas completed: design of Approval Engine, training approach, and communication plan. Test script development and final build activities currently in progress. O&M: High level of risks exist that may impact schedule and quality, putting the project to 'In Trouble' | |
| Measurement: O&M Rebased Lined Schedule to Dec 19 is on Track; FY19 Budget On Track; Seeking Funding for FY20 | | |
| Facilities Leader: Business Infrastructure | | |

| Work Process Reengineering | | |
|---|------------|--|
| Status | HIGHLIGHTS | |
| | | |
| | | |
| On Track | | |
| Measurement: Report by service line on agreed initiatives | | |
| Facilities Leader: Each Service Line Leader | | |

Project Updates: Stakeholder Engagement

| School/Unit Outreach | | |
|---|------------|--|
| Status | HIGHLIGHTS | |
| | | |
| | | |
| On Track | | |
| Measurement: Number of meetings and key themes/outcomes | | |
| Facilities Leader: Each Service Line Leader | | |

| 7-Year Capital Facilities Plan | | |
|---|---|--|
| Status | HIGHLIGHTS | |
| | 7 years capital plan update was presented to EPC on 6/17. Advancing plan towards Fall 2019 deliverable. | |
| On Track | | |
| Measurement: Report against agreed project milestones | | |
| Facilities Leader: Planning | | |

Project Updates: Stakeholder Engagement

| Real Estate Portfolio | | |
|--------------------------------|---|--|
| Status | HIGHLIGHTS | |
| | Residential Portfolio Management & Leasing: 36 units comprised of approximately 100,000 square feet Commercial Property Management & Leasing: Portfolio consists of approximately 825,000 sf of third party leasing distributed across over 100 lease documents. | |
| On Track | party leasing distributed across over 100 lease documents. | |
| Measurement: S | Measurement: Sales; leases renewals; sub-leases; acquisitions | |
| Facilities Leader: Real Estate | | |

Project Updates: Employee Engagement

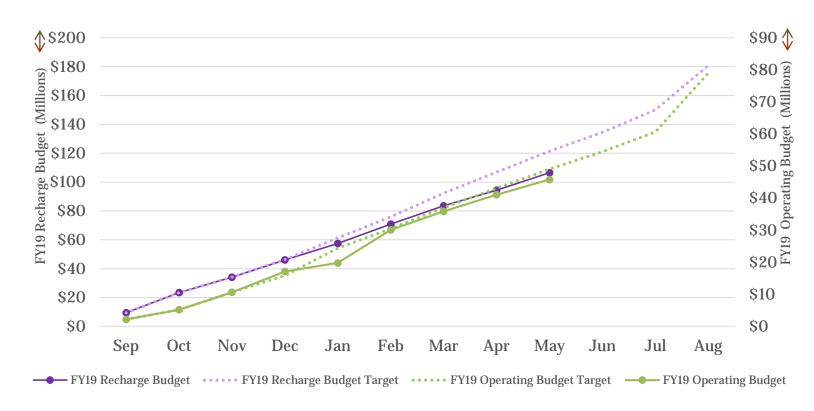
| Engagement Survey Results and Other Initiatives | | |
|---|------------|--|
| Status | HIGHLIGHTS | |
| | | |
| | | |
| On Track | | |
| Measurement: Report against agreed project milestones | | |
| Facilities Leader: HR | | |

| Informal Employee Survey Results | | |
|----------------------------------|-------------------------------------|--|
| Status | HIGHLIGHTS | |
| | | |
| | | |
| On Track | | |
| Measurement: T | Measurement: Two surveys for FY2019 | |
| Facilities Leader: HR | | |

Project Updates: Employee Engagement

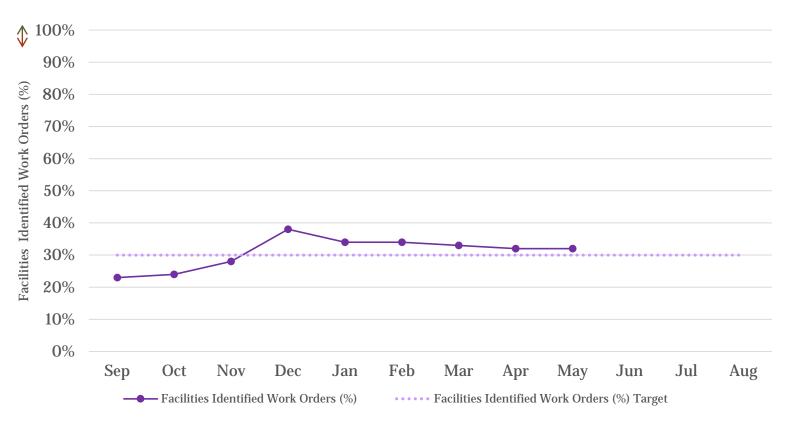
| | Organizational Assessment | | |
|---|---|--|--|
| Status | HIGHLIGHTS | | |
| On Track | Meet with each department and shop team over the next 60 days or so to obtain input on the future of Facilities as well as outline some initial ideas on our mission, strategies and values for the future. Meet individually with each person who participated in the Leadership Organization Survey conducted in late 2018. The outcome of these conversations is to define a common vision for how this team can help Northwestern fulfill its mission and set a foundation for regular communications within our team. The plan is to schedule a Leadership meeting in September to discuss such issues as: Mission, Strategy and Values Facilities Organizational Design FY 20 Goals, Objectives and KPIs | | |
| Measurement: | Measurement: Report on results interviews and actions | | |
| Facilities Leader: IVP and Direct Reports | | | |

BM1. Facilities Fund 160 and Fund 110 Operating Budget Execution



- KPI goal is to spend Facilities division operating (fund 160 and fund 100) expenses at a rate of \pm 5% of budget
- f(accurate budgeting of Operations and Maintenance, Administration, Planning, Design and Construction, Sustainability, HR, campus growth, unanticipated factors)
- Initiatives: develop and implement process improvement; improve reporting; adhere to preventative maintenance plan; manage overtime expenses
- Facilities Leader: Liz Schaps

BM2. Proactivity: Facilities Identified Work Orders

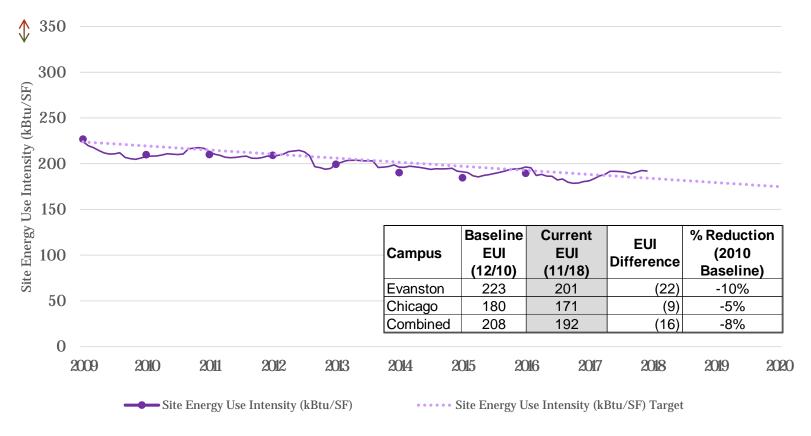


- KPI goal is that at least 30% of corrective work orders are identified by Facilities Staff, as a measure of proactivity
- f(staffing, functionality of mobile technology, training)
- Initiatives: expand commissioning and preventative maintenance programs; institute quality assurance and quality control programs; increase functionality of mobile technology; implement a zone service model

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Facilities Leader: James McKinney

BM3. Energy Use Intensity



- KPI goal is to reduce the energy use intensity (EUI) by 20% by 2020
- f(occupant behavior, design, construction, technology, operations, weather)
- Initiatives: engage occupants; formalize design specifications; perform retro-commissioning; physically audit space for improvement
- FM Leader: Julie Cahillane