

# Michael Williams

555 Noyes St., Apt. 2  
Evanston, IL 60208

(847) 555-5255  
m.williams2104@u.northwestern.edu

## Education

**Northwestern University**, Evanston, IL  
M.S. in Biotechnology, GPA: 3.82/4.000

Expected June 2014

**Purdue University**, West Lafayette, IN

May 2012

B.S. in Biological Engineering; B.S. in Pharmaceutical Sciences, GPA: 3.75/4.00

## Research

**Fresenius Kabi USA**, Skokie, IL

*Analytical Development Co-Op*

June 2013 - Present

- Performed circular dichroism, HPLC, TLC experiments for purposes including method development, validation, verification, and equivalency studies
- Investigated out of specification (OOS) to find a root cause and implement a corrective action

**Northwestern University**, Recombinant Protein Production Core, Evanston, IL

*Graduate Research Assistant*

Jan. - May 2013

- Executed plasmid transformations, scale up of cultures, and purifications to produce and characterize 16 monoclonal antibody Fab fragments
- Presented quarterly reports and posters detailing research progress to Northwestern colleagues

**Purdue University**, West Lafayette, IN

*Research Assistant, Michaelson Lab*

Sept. 2011 - May 2012

- Discovered that applying shear at various rates to novel excipient lead to an increase on the previously low tablet tensile strength by 30 percent

*Research Assistant, Summer Undergraduate Research Fellowship*

May – Aug. 2011

- Optimized Raman reporter binding concentrations for increased sensitivity of foodborne bacterial detection which resulted in refined, working assay
- Developed communication skills by continuous contact with lab instrumentation service company
- Presented final results at symposium that consisted of approximately 150 students

**DuPont Pioneer**, Johnston, IA

*Protein Applications Intern*

May – Aug. 2010

- Selected as one of ten annual recipients for the Scientist Performing Outstanding Tasks (SPOT) Award
- Developed new trait specific quantitative antibody-based assay to replace ELISA assay

## Projects

**Commercial Analysis of a Therapeutic for X**

*Technology Commercialization Practicum*

- Consulted a biotech startup on go-to-market, IP, and regulatory strategies culminating in a commercialization document used by the client for venture capital funding search

**An Analysis of Small Biotech Acquisitions and Their Effects on Innovation**

*Managerial Challenges in Pharma and Biotech*

- Investigated the effect of small biotech acquisitions on innovation, through empirical data, to determine ideal strategic purpose and company compatibility

**Evaluation of Sarilumab for Rheumatoid Arthritis**

*Technology Commercialization 1/2*

- Built a market landscape, target product profile, and forecast model to analyze the potential of a phase III drug and give a final go/no-go decision

## **Leadership**

### **Association of Biotechnology Students**

*President*

Dec. 2013 - Present

- Presented to faculty a \$3000 budget proposal (~300% higher than previous years' budget) which was accepted
- Recruited 24 second-year colleagues to assist incoming students for "Second Year Mentor Program"
- Organized logistics and secured \$600 in funding through faculty relations for networking event in which 50 students participated (~83% participation rate)

### **Biological and Food Processing Engineering Club**

*Secretary/Treasurer*

Oct. 2010 - May 2014

- Budgeted annual funds of \$2000 between club meetings, industry trips, and social gatherings
- Coordinated executive committee meetings and club meetings through weekly emails, Doodle polls, and classroom announcements
- Prepared 5 recruiting companies events per year from food processing, agriculture, and pharma industries

## **Skills**

Technical: cGMP, High Potent Compound (HPC) Lab Work, Multidrops, Various Immunological Assays (e.g. ELISA, SDS Page) (*Proficient*); Bioreactors, Cell Culture, HPLC, FPLC (AC, IEX, SEC), Homogenization, Liquid Handling Robot Automation, Roller Compaction/Drying (*Intermediate*); Extrusion, Raman Spectroscopy, Soxhlet Extraction (*Basic*)

Computer: Empower, MathCAD, Microsoft PowerPoint, Word, Softmax (*Proficient*); Microsoft Excel, Unicorn (*Intermediate*); JMP (*Basic*)