



2023 FINANCIAL REPORT

Northwestern

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Report of the Chief Financial Officer



Fiscal year 2023 began with the arrival of Northwestern's 17th president, Michael H. Schill. After spending much of his first year gathering input and feedback from the University's schools, units, and other important stakeholders, President Schill unveiled a set of University priorities and guiding principles that focus on Northwestern's commitments to global eminence in research, innovation, and education and on the strengthening of our academic community across our campuses.

Northwestern's 11 priorities are organized into two areas: Research and Innovation, and Community. Spotlighting opportunities to be international leaders in global work on climate change, artificial intelligence, and the biosciences and to enhance the student experience on our campuses, the institutional priorities already have begun to inform the University's decision-making in financially strategic and sustainable ways.

As we move past the financial activity that was influenced by the pandemic in previous years, Northwestern ended FY 2023 with a positive operating performance of \$8.6 million on an expense base of more than \$3 billion. The University's diverse revenue base expanded by 5.6 percent, led by the continued growth in sponsored research, which topped \$1 billion in awards for the first time in the institution's history, as well as an increase in our endowment payout rate and gifts from our generous donors.

FY 2023 expenses grew in support of the research and educational missions, and the University made investments in compensation to continue attracting and retaining talented faculty and staff. Northwestern welcomed its most diverse class of undergraduate students in the fall, and we remain committed to investments that protect and enhance this progress toward providing access and opportunity to the most qualified undergraduate, graduate, and professional students.

Turbulent financial markets continued to limit returns for the University's endowment in FY 2023. This led to a decrease in net assets to \$14.9 billion. Despite these pressures, endowment payout provided more than 20 percent of total revenues for the University, with support for financial aid, faculty, academics, and research.

In August, President Schill appointed me to be Northwestern's chief financial officer. I am pleased to report that Northwestern's finances are stable at the close of FY 2023. The University priorities present many exciting opportunities but also will require prudence and discipline to ensure that financial resources are aligned with our ambitions. I look forward to partnering with the University community in stewardship of our resources. Together, we will make progress toward our goals.

A handwritten signature in black ink, appearing to read 'Amanda Distel'.

Amanda Distel
Vice President and Chief Financial Officer

FY 2023 ADMISSIONS

52,233

undergraduate applicants

7.2%

admit rate

More than

95%

in the top 10 percent
of their graduating class

2,112

students in first-year class

Come from

49

states

14.6%

first-generation college students

20.7%

Pell Grant recipients

8,000+

total undergraduate students

6:1

student-to-faculty ratio

PRESIDENTIAL PRIORITIES

In his inaugural address on June 2, President Michael Schill spoke about the challenges facing higher education and his priorities for addressing them. He emphasized growing Northwestern's potential to innovate solutions to problems like climate change, renewing the University's emphasis on diversity and inclusion, and fostering what he termed "engagement across difference" by uniting freedom of speech with respectful dialogue. He also asserted that Northwestern is poised to lead in research areas including the biosciences, clean energy and sustainability, and data science and artificial intelligence. The University's global engagement, he said, will also grow stronger by deploying the expertise of its institutes, centers, and faculty in partnerships beyond Northwestern's campuses.

LACROSSE CHAMPIONSHIP

It had been 11 years since Northwestern women's lacrosse won the NCAA Championship, but in late May the Wildcats returned to the top of the sport, defeating Boston College 18-6 for the program's eighth title in 18 years. Head coach Kelly Amonte Hiller, who joined the program in 2001, is now tied with former Northwestern coach Cindy Timchal, now at Navy, for the most championships in collegiate women's lacrosse history.



SCHOLARSHIPS

UNDERGRADUATES

Northwestern awarded more than **\$200 million** in scholarships to students in 2022–23.

FULBRIGHT SCHOLARS

Northwestern is one of a handful of universities to appear on every "top-producing" Fulbright US Student Program list published by the *Chronicle of Higher Education* since 2005.

ANNUAL RESEARCH FUNDING

Northwestern continued its multiyear ascent as a research powerhouse in fiscal year 2023. For the first time, the University joins a highly exclusive group of peers whose annual research funding is \$1 billion or more. FY23 awards totaled 3,882, an increase of 8.2 percent from the previous year. One indicator of the University's success was winning the national competition to bring the \$250 million Chan Zuckerberg Biohub to Chicago. Northwestern will colead the CZ Biohub Chicago with the University of Chicago and the University of Illinois at Urbana-Champaign. Shana O. Kelley, the Neena Schwartz Professor of Chemistry and Biomedical Engineering at Northwestern, will serve as the hub's president.



CONTINUING EXCELLENCE

#9
NATIONAL
UNIVERSITY

#2
BUSINESS
SCHOOL

#3
EDUCATION
SCHOOL

#13
MEDICAL
SCHOOL

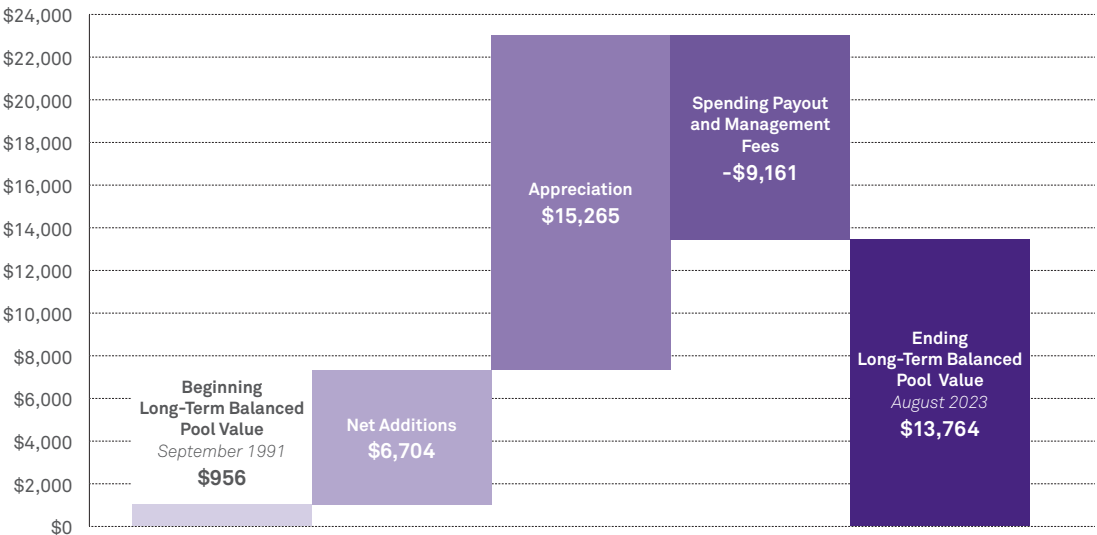
#26
GLOBAL
UNIVERSITY

Rankings from U.S. News & World Report (except global ranking from Times Higher Education) as of September 2023

THE ENDOWMENT

The Long-Term Balanced Pool, used for endowed and quasi-endowed purposes, had an FY23 annual payout of \$674 million.

FY92–FY23 Long-Term Balanced Pool Increases and Payout (in millions of dollars)





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Suite 5500
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Chicago, IL 60601-6436

Independent Auditors' Report

The Board of Trustees
Northwestern University:

Opinion

We have audited the consolidated financial statements of Northwestern University (the University), which comprise the consolidated statements of financial position as of August 31, 2023 and 2022, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the University as of August 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the University and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Information Included in the Financial Report

Management is responsible for the other information included in the Northwestern 2023 Financial Report. The other information comprises the Report of the Vice President and Chief Financial Officer and the Northwestern University Highlight Report Fiscal Year 2023 but does not include the consolidated financial statements and our auditors' report thereon. Our opinion on the consolidated financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the consolidated financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

KPMG LLP

Chicago, Illinois
December 15, 2023

Consolidated Statements of Financial Position

As of August 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$436,057 | \$372,337 |
| Accounts receivable, <i>net</i> | 305,141 | 275,580 |
| Contributions receivable, <i>net</i> | 179,323 | 206,677 |
| Notes receivable, <i>net</i> | 238,107 | 131,870 |
| Investments | 14,030,298 | 14,383,550 |
| Right-of-use assets—operating, <i>net</i> | 149,791 | 142,653 |
| Land, buildings, and equipment, <i>net</i> | 3,165,387 | 3,120,855 |
| Total assets | 18,504,104 | 18,633,522 |
| Liabilities | | |
| Accounts payable and accrued liabilities | 291,342 | 217,086 |
| Deferred revenue | 446,135 | 292,267 |
| Deposits payable and actuarial liability of annuities payable | 235,906 | 191,533 |
| Lease liabilities—operating | 156,474 | 149,019 |
| Bonds, notes, and other debt payable, <i>net</i> | 2,425,512 | 2,432,759 |
| Total liabilities | 3,555,369 | 3,282,664 |
| Net assets | | |
| Without donor restrictions | 9,109,534 | 9,413,091 |
| With donor restrictions | 5,839,201 | 5,937,767 |
| Total net assets | 14,948,735 | 15,350,858 |
| Total liabilities and net assets | \$18,504,104 | \$18,633,522 |

See Notes to the Consolidated Financial Statements, beginning on page 10.

Consolidated Statements of Activities

For the fiscal years ended August 31, 2023 and 2022

(in thousands of dollars)

2023

2022

Net assets without donor restrictions

Operating revenues

| | | |
|--|------------------|------------------|
| Net tuition and fees (net of aid, \$586,372 in 2023 and \$558,947 in 2022) | \$733,083 | \$740,877 |
| Auxiliary services | 115,638 | 108,327 |
| Grants and contracts | 885,512 | 828,525 |
| Private gifts | 291,509 | 270,909 |
| Investment return designated for operations | 481,107 | 436,784 |
| Sales and services | 230,298 | 217,826 |
| Professional fees | 50,965 | 53,960 |
| Net assets released from restrictions | 258,538 | 228,717 |
| Total operating revenues | 3,046,650 | 2,885,925 |

Operating expenses

| | | |
|---|------------------|------------------|
| Salaries, wages, and benefits | 1,675,337 | 1,556,945 |
| Services, supplies, maintenance, and other | 1,059,170 | 895,136 |
| Depreciation | 209,913 | 204,358 |
| Interest on indebtedness | 93,640 | 90,737 |
| Total operating expenses | 3,038,060 | 2,747,176 |
| Excess of operating revenues over expenses | \$8,590 | \$138,749 |

Consolidated Statements of Activities continued on next page.

See Notes to the Consolidated Financial Statements, beginning on page 10.

Consolidated Statements of Activities (continued)

For the fiscal years ended August 31, 2023 and 2022

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|---------------------|---------------------|
| Nonoperating revenues and expenses | | |
| Investment loss, reduced by operating distribution | (322,154) | (621,639) |
| Change in value of derivative instruments | 2,591 | 8,269 |
| Net assets reclassified | 6,172 | 16,652 |
| Other nonoperating revenue, <i>net</i> | 1,244 | 7,288 |
| Excess of nonoperating revenues over expenses | (312,147) | (589,430) |
| Change in net assets without donor restrictions | (303,557) | (450,681) |
| Net assets with donor restrictions | | |
| Private gifts with donor restrictions and grants for buildings and equipment | 64,000 | 10,100 |
| Private gifts with donor restrictions | 152,405 | 115,091 |
| Net gain on annuity obligation | 2,353 | 3,034 |
| Investment loss with donor restrictions | (52,614) | (143,645) |
| Net assets reclassified | (6,172) | (16,652) |
| Net assets released from restrictions | (258,538) | (228,717) |
| Change in net assets with donor restrictions | (98,566) | (260,789) |
| Change in total net assets | (402,123) | (711,470) |
| Beginning net assets | 15,350,858 | 16,062,328 |
| Ending net assets | \$14,948,735 | \$15,350,858 |

See Notes to the Consolidated Financial Statements, beginning on page 10.

Consolidated Statements of Cash Flows

For the fiscal years ended August 31, 2023 and 2022

| (in thousands of dollars) | 2023 | 2022 |
|---|------------------|------------------|
| Cash flows from operating activities | | |
| Change in net assets | (\$402,123) | (\$711,470) |
| Adjustments to reconcile change in net assets to net cash used in operating activities | | |
| Depreciation | 209,913 | 204,358 |
| Losses on disposals, retirements, and sales of buildings and equipment, <i>net</i> | 13,128 | 4,574 |
| Accretion of debt issuance costs, premiums, and discounts, <i>net</i> | (587) | (584) |
| Realized and unrealized (gains) losses on investments, <i>net</i> | (25,030) | 354,100 |
| Gifts of contributed securities | (24,987) | (43,446) |
| Proceeds from sale of unrestricted contributed securities | 13,264 | 19,950 |
| Change in value of derivative instruments | (2,591) | (8,269) |
| Restricted contributions received for long-term investment and capital projects | (212,064) | (118,748) |
| Changes in assets and liabilities | | |
| Accounts receivable | (29,095) | (60,945) |
| Contributions receivable | 18,038 | 29,584 |
| Notes receivable | (6,690) | — |
| Reduction in the carrying amount of the right-of-use assets—operating | (7,138) | 16,553 |
| Accounts payable and accrued liabilities | 64,100 | 8,710 |
| Deferred revenue | 66,511 | 86,517 |
| Deposits payable and actuarial liability of annuities payable | 32,491 | 8,981 |
| Lease liabilities—operating | 7,455 | (16,604) |
| Net cash used in operating activities | (285,405) | (226,739) |
| Cash flows from investing activities | | |
| Purchases of investments | (2,505,088) | (2,623,339) |
| Proceeds from sales of investments | 2,894,785 | 3,021,023 |
| Acquisitions of land, buildings, and equipment | (255,152) | (146,871) |
| Proceeds from sale of land, buildings, or equipment | 326 | 3,839 |
| Student loans disbursed | (36,141) | (25,179) |
| Principal collected on student loans | 25,220 | 30,035 |
| Other | (1,268) | (615) |
| Net cash provided by investing activities | 122,682 | 258,893 |
| Cash flows from financing activities | | |
| Principal payments on notes, bonds, and other debt payable | (6,660) | (104,790) |
| Proceeds from sale of restricted contributed securities | 11,723 | 18,390 |
| Restricted contributions received for long-term investment and capital projects | 221,380 | 141,524 |
| Net cash provided by financing activities | 226,443 | 55,124 |
| Increase in cash and cash equivalents | 63,720 | 87,278 |
| Cash and cash equivalents at beginning of year | 372,337 | 285,059 |
| Cash and cash equivalents and restricted cash at end of year | \$436,057 | \$372,337 |
| Supplemental disclosure of cash flow information | | |
| Change in accrued liabilities for construction in progress | \$12,659 | \$9,653 |
| Cash paid for interest | 93,640 | 91,343 |
| Issuance of note receivable, net of discount for sale of stock | \$87,357 | — |

See Notes to the Consolidated Financial Statements, beginning on page 10.

Notes to the Consolidated Financial Statements

For the fiscal years ended August 31, 2023 and 2022

1. Summary of Significant Accounting Policies

University Activities

Northwestern University (Northwestern or the University) is a major private research university with more than 23,000 students enrolled in 12 colleges and schools on two lakefront campuses in Evanston and Chicago and an international campus in Doha, Qatar.

Northwestern's mission is to provide excellent teaching, pursue innovative research, and promote the personal and intellectual growth of its students in a diverse academic community.

Basis of Accounting

General

The University maintains its accounts and prepares its consolidated financial statements on the accrual basis of accounting in conformity with US generally accepted accounting principles (GAAP). The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) is the source of authoritative GAAP. The University prepares its consolidated financial statements in accordance with the Not-for-Profit Entities Topic of the FASB ASC. The accompanying consolidated financial statements include all wholly owned subsidiaries. All significant inter-entity transactions and accounts have been eliminated in consolidation.

Net Asset Classifications

Net assets and related changes therein are classified into two categories based on the existence or absence of donor-imposed restrictions.

The category *Net Assets without Donor Restrictions* describes funds that have no donor-imposed

restrictions. All revenues, expenses, gains, and losses that are not restricted by donors are included in this classification. Certain net assets without donor restrictions are institution-designated for specific uses under the internal operating budget.

The category *Net Assets with Donor Restrictions* describes funds subject to donor-imposed restrictions that will be met either by actions of the University, the passage of time, or may be perpetual in nature. These net assets include gifts for which donor-imposed restrictions have not been met in the year of receipt (these may include future capital projects), as well as trust activity and pledges receivable. Net assets with perpetual restrictions consist of donor-restricted endowment funds, contributions receivable for such funds, and certain trusts. For further discussion of the classification of donor-restricted endowment funds and disclosures about both donor-restricted and institution-designated endowment funds, see notes 4 and 10, respectively.

Revenue from donor-restricted sources is reclassified as an increase to net assets without donor restrictions when the circumstances of the restrictions have been fulfilled or the restrictions expire. Donor-restricted contributions whose restrictions are met within the same fiscal year in which they are received are reported as revenue without donor restrictions. All expenses are reported in net assets without donor restrictions. Absent explicit donor stipulations indicating otherwise, the University reports expiration of donor restrictions on long-lived assets as net assets without donor restrictions when the assets are placed in service.

Net assets as of August 31 are as follows:

| (in thousands of dollars) | | | 2023 |
|---|----------------------------|-------------------------|---------------------|
| Nature of specific net assets | Without donor restrictions | With donor restrictions | Total net assets |
| Teaching, research, and program support | \$3,102,111 | \$3,702,402 | \$6,804,513 |
| Student financial aid | 802,970 | 1,091,299 | 1,894,269 |
| Capital and operations | 1,158,701 | 696,506 | 1,855,207 |
| Endowment net assets subtotal | 5,063,782 | 5,490,207 | 10,553,989 |
| Pledges | — | 179,323 | 179,323 |
| Unexpended gifts | — | 81,472 | 81,472 |
| Annuity and other split-interest agreements | — | 53,044 | 53,044 |
| Student loan funds | 59,268 | 35,155 | 94,423 |
| Operating and plant | 3,986,484 | — | 3,986,484 |
| Total | \$9,109,534 | \$5,839,201 | \$14,948,735 |

(in thousands of dollars)

2022

| Nature of specific net assets | Without donor restrictions | With donor restrictions | Total net assets |
|---|----------------------------|-------------------------|---------------------|
| Teaching, research, and program support | \$3,188,523 | \$3,815,249 | \$7,003,772 |
| Student financial aid | 838,033 | 1,121,571 | 1,959,604 |
| Capital and operations | 1,235,834 | 680,640 | 1,916,474 |
| Endowment net assets subtotal | 5,262,390 | 5,617,460 | 10,879,850 |
| Pledges | — | 206,677 | 206,677 |
| Unexpended gifts | — | 24,899 | 24,899 |
| Annuity and other split-interest agreements | — | 54,917 | 54,917 |
| Student loan funds | 63,113 | 33,814 | 96,927 |
| Operating and plant | 4,087,588 | — | 4,087,588 |
| Total | \$9,413,091 | \$5,937,767 | \$15,350,858 |

Operating Activities

Operating activities in the consolidated statements of activities reflect all transactions increasing or decreasing net assets without donor restrictions, and excludes private gifts and grants for buildings and equipment; restricted private gifts; investment return net of operating distributions; gains (losses) from annuity obligations and derivative instruments; and certain other nonrecurring items.

Fair Value Measurements

The University makes fair value measurements and related disclosures thereon as required by the Fair Value Measurements and Disclosures Topic of the FASB ASC. For further discussion, see note 4.

Cash and Cash Equivalents

Cash reflects currency and deposits or other accounts with financial institutions that may be deposited or withdrawn without restriction or penalty. Cash equivalents represent short-term and highly liquid investments with original maturities of three months or less. As of August 31, 2023, the University maintains \$83.09 million in cash balances that are subject to restrictions on their use. These restrictions primarily arise from specific donor agreements and can only be utilized in accordance with the terms specified by the donor. There were no significant restricted cash balances as of August 31, 2022. Cash and cash equivalents that are held for investment purposes are classified as investments on the consolidated statements of financial position and excluded from cash and cash equivalents on the consolidated statements of cash flows, as these funds are not used for operating needs. For further discussion, see note 4.

Contributions

Contributions received, including unconditional promises to give (contributions receivable), are recognized by the University as revenues at their fair values at the date of gift. Private gifts, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until all barriers to entitlement of the assets are overcome and the promisor's rights of return or release have elapsed.

Investments

Investments in financial instruments are recorded at fair value. The University values its investments using a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity, whereas unobservable inputs reflect the entity's own assumptions about how market participants would value an asset or a liability based on the best information available. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs.

The following describes the fair value hierarchy and the primary valuation methodologies used by the University for assets and liabilities measured at fair value on a recurring basis:

Level 1: Quoted prices in active markets for identical assets or liabilities. Market-price data are generally obtained from relevant exchanges or dealer markets.

Level 2: Inputs other than Level 1 that are observable either directly or indirectly, such as quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially all of the same terms of

the assets or liabilities. Inputs may be obtained from various sources, including market participants, dealers, and brokers.

Level 3: Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

An investment's categorization within the valuation hierarchy is based on the lowest level of input significant to the fair value measurement. The categorization of an investment is based on its pricing transparency and liquidity and does not necessarily correspond to the University's perceived risk of that investment. As a practical expedient as permitted under GAAP, the reported net asset value (NAV) of investments with external managers is used to estimate their fair value. Such investments, for which NAV is used as a practical expedient, are not categorized in and are shown separately from the valuation hierarchy. For further discussion, see note 4.

Equity securities with readily determinable fair values are valued at the last sale price (if quotations are readily available) or at the closing bid price in the principal market in which such securities are normally traded (if no sale price is available). The fair values for these securities are primarily classified as Level 1 because the securities have observable market inputs. Most fixed income securities and debt securities are valued based on dealer-supplied valuations; since these securities have significant other observable inputs, they are classified as Level 2.

The estimated fair values of equity securities without readily determinable fair values and of other generally less liquid investments are based on valuation information received on the relevant entities and may include last sale information or independent appraisals of value. In addition, standard valuation techniques, including discounted cash flow models or valuation multiples based on comparable investments, may be used. Because the fair values for these assets are based predominantly on unobservable inputs, they are classified as Level 3.

Investments in certain real assets and other investments are recorded at acquisition or construction cost or, if received as a contribution, at fair value as of donation date. The University periodically assesses these assets for impairment by comparing their expected future cash flows with their carrying values. An impairment loss is recognized for the difference

between estimated fair value and carrying value. In management's opinion, no impairment of investments held at cost existed as of August 31, 2023 and 2022. For further discussion of such investments, see note 4.

The methods described above may produce a fair value that may not be indicative of net realizable value or of future fair values. Furthermore, while the University believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies or assumptions to determine the fair value of certain investments could result in a different estimate of fair value at the reporting date.

Investment income is recorded on the accrual basis, and purchases and sales of investment securities are reflected on a trade-date basis.

Derivative Financial Instruments

The University may enter into swap agreements to hedge future interest rate movements. It may also add various interest rate options to hedge the overall portfolio and use interest rate swap agreements to hedge variable interest rate exposures. Interest rate swaps are valued using observable inputs, such as quotations received from the counterparty, dealers, or brokers, whenever they are available and considered reliable. If and when models are used, the value of interest rate swaps depends on the contractual terms of and specific risks inherent in the instrument, as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, and prepayment rates as well as correlations of such inputs. Due to significant other observable inputs, interest rate swaps are classified as Level 2. For further discussion, see note 4.

Accounts and Notes Receivable

Accounts receivable are recorded at net realizable value. Those generally expected to be collected within one year are carried without an allowance. Accounts receivable deemed to be uncollectible are written off at that time.

Notes receivable are recorded at net realizable value and are predominantly student loans with varying maturities. Notes receivable deemed to be uncollectible are written off.

Contributions Receivable

Contributions receivable that represent unconditional promises to give are recognized at fair value as

contributions with donor restrictions in the period such promises are made by donors. The amount will be recognized as revenue in the periods in which the conditions are fulfilled. Contributions are discounted at a risk-adjusted rate commensurate with the duration of the donor's payment plan. Amortization of the discounts is recorded as additional contribution revenue. Allowance is made for uncollectible contributions based on management's expectations regarding collection of outstanding promises to give and past collection experience. As of August 31, 2023 and 2022, there were conditional promises to give totaling \$598 million and \$385 million, respectively. This gift, with donor restrictions, is conditioned upon the completion of a new building.

Leases

The University has entered into a variety of operating leases for real estate and financing leases for fixtures and equipment. On the consolidated statements of financial position, operating leases as a lessee are included in right-of-use assets—operating, net, and lease liabilities—operating. Right-of-use assets represent the University's right to use an underlying asset for the lease term. Lease obligations represent the University's liability to make lease payments arising from the lease. The obligations associated with these leases have been recognized at their respective commencement dates as a liability in the consolidated statements of financial position based on future lease payments, discounted by an appropriate incremental borrowing rate. The incremental borrowing rate is based on the estimated interest rate for borrowing over a term similar to that of the lease payments available at the commencement of the lease. The credit quality of the University and current prevailing market conditions were factors used to determine the incremental borrowing rate. Northwestern has elected the practical expedient to account for lease and non-lease components as one lease component.

Lease terms may include options to extend or terminate certain leases. The value of a lease is reflected in the valuation if it is reasonably certain management will exercise an option to extend or terminate a lease.

Land, Buildings, and Equipment

Land, buildings, and equipment are recorded at cost or, if received as gifts, at fair value at the date of gift. Significant renewals and replacements are capitalized. The cost of repairs and maintenance is expensed

as incurred. Purchases of library books and works of art are also expensed.

Depreciation is calculated using the straight-line method over the useful lives of equipment, which are estimated to be 3 to 20 years; of buildings, building improvements, and land improvements, which are estimated to be 10 to 40 years; and of leasehold improvements, which are estimated to be the shorter of the useful life or the lease term.

Charitable Remainder Trusts

Charitable remainder trusts are classified as net assets with donor restrictions and recognized at fair value.

Annuities Payable

Annuities payable consist of annuity payments currently due and the actuarial amount of annuities payable. The actuarial amount of annuities payable is the present value of the aggregate liability for annuity payments over the expected lives of the beneficiaries.

Self-Insurance Reserves

The University maintains a self-insurance program for general liability, professional liability, automobile liability, property damage, educators' liability, cyber liability, and certain employee and student insurance coverages. This program is supplemented with commercial excess insurance above the University's self-insurance retention. The reserves for self-insurance, postemployment benefits, and post-retirement medical and life insurance benefits are based on actuarial studies and management estimates. See notes 11 and 13 for additional discussion.

Revenue Recognition

Revenues from tuition and fees are reflected net of reductions from institutional student aid and are recognized as the services are provided over the academic year, including pro-rata adjustments for educational programs crossing over fiscal years. Institutional student aid includes amounts funded by endowment earnings, gifts, and other sources and reduces the published price of tuition for students receiving such aid. Fiscal year 2024 noncancelable fall-quarter tuition and fees, billed and received in fiscal year 2023, are reported as deferred revenue in fiscal year 2023. Fiscal year 2023 noncancelable fall-quarter tuition and fees, billed and received in fiscal year 2022, are reported as deferred revenue in fiscal year 2022. (For further discussion of deferred revenues, see note 7.) Of the \$733.1 million and \$740.9 million in revenue

recognized for the years ended August 31, 2023 and 2022, respectively, \$685.8 million and \$699.3 million, respectively, was from academic credit programs, and \$47.3 million and \$41.6 million, respectively, was from nonacademic credit programs.

Revenues from auxiliary services, such as residence and food services, represent fees for goods and services furnished to University students, faculty, and staff; these revenues are recognized in the fiscal year in which the goods and services are provided. Of the \$115.6 million and \$108.3 million in revenue recognized for the years ended August 31, 2023 and 2022, respectively, \$108.1 million and \$99.4 million, respectively, was from room and board, while the remaining revenue was from other miscellaneous residence and food services.

Grants and contracts revenue is received from federal and other sponsors. It may represent either an exchange transaction for an equivalent benefit in return or a nonexchange transaction in which the resources provided are for the benefit of the University, the funding organization's mission, or the public at large. Revenues from exchange transactions are recognized as performance obligations are satisfied, which in most cases are as related costs are incurred. Revenues from nonexchange transactions are recognized as revenue when qualifying expenditures are incurred and applicable conditions and restrictions under the agreements are met. Conditional awards from federal sponsors outstanding as of August 31, 2023 and 2022, were \$693.7 million and \$715.2 million, respectively.

Sales and services revenues represent fees for services and goods provided to external parties in the course of educational activities, revenues from the provision of physical plant services and goods to external institutions contiguous to the University campuses, and trademark and royalty revenues arising from licensing of innovative technologies, copyrights, and other intellectual property. These revenues are recognized in the fiscal year in which goods and services are provided.

Professional fees arise from faculty and department services provided to external institutions such as hospitals. Revenues are recognized in the fiscal year in which the services are provided.

Income Taxes

The Internal Revenue Service has determined that the University is exempt from income taxes under Section 501(c)(3) of the US Internal Revenue Code, except with regard to unrelated business taxable income (UBTI), which is taxed at corporate income tax rates. The University files federal and various state and local tax returns. The statute of limitations on the University's federal tax returns remains open for fiscal years 2020 through 2022.

The University had no uncertain tax positions in fiscal year 2023 or fiscal year 2022.

The University is subject to excise taxes on executive compensation, net investment income, and the calculation of UBTI. For the years ended August 31, 2023 and 2022, the University is subject to the federal excise tax of 1.4 percent.

Uses of Estimates in the Preparation of the Consolidated Financial Statements

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities; the disclosure of contingent assets and liabilities at the date of the consolidated financial statements; and the reported amounts of revenues and expenses during the relevant period. Actual results could differ from those estimates.

Recent Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, amending guidance on impairment of financial instruments, including those held by the University. The University is currently evaluating the standard, which will affect certain financial instruments such as student and notes receivables. Certain financial instruments such as pledge receivables will not be impacted by the standard. The effective date for adoption is fiscal year 2024.

2. Accounts Receivable and Notes Receivable

Accounts receivable as of August 31 are summarized on the consolidated statements of financial position as follows:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|---|------------------|------------------|
| Research and other sponsored programs support | \$166,531 | \$169,193 |
| Student receivables | 25,496 | 37,460 |
| Other receivables | 113,709 | 69,521 |
| Accounts receivable subtotal | 305,736 | 276,174 |
| Less allowances for student uncollectible amounts | (595) | (594) |
| Total accounts receivable, net | \$305,141 | \$275,580 |

Notes receivable as of August 31 are summarized on the consolidated statements of financial position as follows:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|---|------------------|------------------|
| Notes receivable | \$240,699 | \$134,170 |
| Less allowances for student uncollectible amounts | (2,592) | (2,300) |
| Total notes receivable, net | \$238,107 | \$131,870 |

There is one note receivable that makes up 38 percent of the total balance as of August 31, 2023.

3. Contributions Receivable

Contributions receivable as of August 31 are summarized on the consolidated statements of financial position as follows:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|------------------|------------------|
| Unconditional promises expected to be collected in | | |
| Less than one year | \$43,616 | \$48,825 |
| One to five years | 81,244 | 101,958 |
| More than five years | 80,218 | 85,416 |
| Contributions receivable subtotal | 205,078 | 236,199 |
| Less unamortized discounts | (24,562) | (26,237) |
| Less allowances for uncollectible amounts | (1,193) | (3,285) |
| Total contributions receivable, net | \$179,323 | \$206,677 |

Contributions receivable are discounted at rates ranging from 0.28 to 4.23 percent. There are two unconditional promises that make up 59 percent and 56 percent of the total contributions receivable balance as of August 31, 2023 and 2022, respectively.

4. Investments

The University's investments are overseen by the Investments Committee of the Board of Trustees. Guided by the policies established by the Investment Committee, the University's Investment Office or external equity investment managers, external and internal fixed income and cash managers, and various limited partnership managers direct the investment of endowment and trust assets, certain working capital,

expendable funds with donor restrictions temporarily invested, and commercial real estate.

Substantially all of these assets are merged into an internally managed long-term investment pool on a market value basis. Each holder of units in the investment pool subscribes to or disposes of units on the basis of the market value per unit at the beginning of each month.

Fair Value Disclosures

The following tables show the estimated fair value of investments, charitable trusts, and derivatives, grouped by the valuation hierarchy as defined in note 1, as of August 31:

(in thousands of dollars)

2023

| | Quoted prices in active markets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) | NAV as Practical Expedient (NAV) | Total fair value |
|---|---|---|---|-------------------------------------|---------------------------------|
| Cash and cash equivalents ^(a) | \$239,550 | — | — | — | \$239,550 |
| Public equity | 256,292 | — | \$156 | \$3,836,045 | 4,092,493 |
| Private equity | 36,007 | \$321 | 12,312 | 1,621,616 | 1,670,256 |
| Fixed income | 93,690 | 714,894 | — | — | 808,584 |
| Absolute return | — | — | — | 2,174,813 | 2,174,813 |
| Venture capital | — | 417 | 3,758 | 2,871,162 | 2,875,337 |
| Real assets | 71,709 | — | 665 | 2,012,513 | 2,084,887 |
| Other investments | 47,308 | 301 | 25,698 | — | 73,307 |
| Subtotal investment assets at fair value | 744,556 | 715,933 | 42,589 | 12,516,149 | 14,019,227^(b) |

^(a) This amount includes positions sold or redeemed pending settlement of \$102,487 thousand as of August 31, 2023.

^(b) Investments held at cost totaling \$22,624 thousand should be added to the subtotal investment assets at fair value, and beneficial interest in charitable remainder trusts totaling \$11,533 thousand should be subtracted from the subtotal investment assets at fair value to reconcile to total investment assets of \$14,030,298 thousand as of August 31, 2023.

(in thousands of dollars)

2022

| | Quoted prices in active markets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) | NAV as Practical Expedient (NAV) | Total fair value |
|---|---|---|---|-------------------------------------|---------------------------------|
| Cash and cash equivalents | \$482,738 | — | — | — | \$482,738 |
| Public equity | 372,126 | — | \$147 | \$3,481,797 | 3,854,070 |
| Private equity | 38,685 | \$ 321 | 15,203 | 1,503,206 | 1,557,415 |
| Fixed income | 93,869 | 830,898 | — | — | 924,767 |
| Absolute return | — | — | — | 2,064,494 | 2,064,494 |
| Venture capital | 1,127 | — | 3,904 | 3,219,881 | 3,224,912 |
| Real assets | 67,174 | 15,350 | 665 | 2,101,351 | 2,184,540 |
| Other investments | 45,542 | 300 | 26,923 | — | 72,765 |
| Subtotal investment assets at fair value | 1,101,261 | 846,869 | 46,842 | 12,370,729 | 14,365,701^(a) |
| Interest rate swaps | — | (2,591) | — | — | (2,591) |
| Total | \$1,101,261 | \$844,278 | \$46,842 | \$12,370,729 | \$14,363,110 |

^(a) Investments held at cost totaling \$28,935 thousand should be added to the subtotal investment assets at fair value, and beneficial interest in charitable remainder trusts totaling \$11,086 thousand should be subtracted from the subtotal investment assets at fair value to reconcile to total investment assets of \$14,383,550 thousand as of August 31, 2022.

Investments reported as NAV as Practical Expedient consist primarily of the University's ownership in partnership investments (principally limited partnership interests in long-only equity and credit, hedge funds, private equity, real estate, and other similar funds). As a practical expedient, when quoted market prices are not available, the estimated fair values of these investments are generally based on reported partners' capital or NAV provided by the associated external investment managers. In cases where the

practical expedient threshold is not met, such as an investment report not being in compliance with GAAP, or where a statement of partners' capital is not provided, the investment is reported as Level 3. Since a range of possible values exists for these partnership investments, the estimated values may be materially different from the values that would have been used had a ready market for these partnership investments existed.

The following tables summarize changes in the investments and derivatives classified by the University in Level 3 of the fair value hierarchy for the fiscal years ended August 31, 2023 and 2022:

| <i>(in thousands of dollars)</i> | 2022 | | | | | 2023 |
|----------------------------------|-----------------|----------------|-----------------------|--|-----------------------------------|-----------------|
| | Fair value | Purchases | Sales and settlements | Realized and unrealized gains (losses) | Transfers into and out of Level 3 | Fair value |
| Public equity | \$147 | — | — | \$9 | — | \$156 |
| Private equity | 15,203 | — | — | (2,891) | — | 12,312 |
| Venture capital | 3,904 | \$1,737 | (\$23) | (1,860) | — | 3,758 |
| Real assets | 665 | — | — | — | — | 665 |
| Other investments | 26,923 | — | — | (1,225) | — | 25,698 |
| Total investments | \$46,842 | \$1,737 | (\$23) | (\$5,967) | — | \$42,589 |

| <i>(in thousands of dollars)</i> | 2021 | | | | | 2022 |
|----------------------------------|-----------------|----------------|-----------------------|--|-----------------------------------|-----------------|
| | Fair value | Purchases | Sales and settlements | Realized and unrealized gains (losses) | Transfers into and out of Level 3 | Fair value |
| Public equity | \$178 | — | — | (\$31) | — | \$147 |
| Private equity | 10,203 | \$5,000 | — | — | — | 15,203 |
| Venture capital | 4,859 | — | (\$1,250) | 295 | — | 3,904 |
| Real assets | 665 | — | — | — | — | 665 |
| Other investments | 29,765 | — | — | (2,842) | — | 26,923 |
| Total investments | \$45,670 | \$5,000 | (\$1,250) | (\$2,578) | — | \$46,842 |

In fiscal years 2023 and 2022, there were no transfers into or out of Level 3.

As of August 31, 2023 and 2022, investments held at cost included real estate totaling \$19.4 million. Investments held at cost also included property co-ownerships, mortgages, and other investments totaling \$3.2 million and \$3.3 million as of August 31, 2023 and 2022, respectively.

The next table presents funding obligations and redemption terms of investments by asset class. The University is required under certain partnership agreements to advance additional funding up to specified levels over a period of several years. These uncalled commitments have fixed expiration dates and other termination clauses. At August 31, 2023, the University was committed to making future capital contributions of \$2.8 billion, primarily in the next five years, as detailed in the table. Certain agreements also contain notice periods, lock-ups, and gates that limit the University's ability to initiate redemptions.

(in thousands of dollars)

| | Fair value | Remaining life | Uncalled commitments | Redemption terms | Redemption restrictions |
|-----------------|-------------|----------------------|----------------------|--|--|
| Public equity | \$4,092,493 | No limit | \$47,052 | Daily to greater than annually, with 1- to 180-day notice periods | Lock-up provisions ranging from none to 5 years; side pockets on many funds; one partnership not redeemable |
| Private equity | \$1,670,256 | No limit to 12 years | \$1,299,688 | Partnerships ineligible for redemption; equity securities daily, with 1-day notice | Private partnerships not redeemable; equity securities have no lock-up provisions |
| Fixed income | \$808,584 | No limit | — | Daily | No lock-up provisions |
| Absolute return | \$2,174,813 | No limit | \$232,432 | Daily to greater than annually, with 1- to 120-day notice periods; private partnerships ineligible for redemption | Lock-up provisions ranging from none to 3 years; side pockets on many funds; three partnerships not redeemable |
| Venture capital | \$2,875,337 | No limit to 12 years | \$495,610 | Partnerships ineligible for redemption; equity securities daily, with 1-day notice | Private partnerships not redeemable; equity securities have no lock-up provisions |
| Real assets | \$2,084,887 | No limit to 14 years | \$702,693 | Partnerships ineligible for redemption; commodity and equity funds weekly to quarterly, with 1- to 60-day notice periods | Drawdown partnerships not redeemable; no restriction on equity funds |

Cash and cash equivalents for investment purposes include bank accounts holding cash and money market funds consisting of short-term US Treasury securities. Cash equivalents are highly liquid and are carried at amortized cost, which approximates fair value.

The University's public equity categories include investments in US equity, international equity, and long-short equity strategies via separately managed accounts, partnerships, and commingled funds. US equity strategies include large-, mid-, and small-cap public equities.

International equities include developed market (ex-US public equities) and emerging market strategies. Eleven investments in public equity may not be redeemed over the next year.

Fixed income strategies include US government securities, agency securities, inflation-linked bonds (TIPS), corporate bonds, global bonds, and short-term cash investments.

The absolute return portfolio is weighted toward uncorrelated strategies, diversifying event-driven or hedged tactical credit strategies, and distressed debt funds. Two investments in this portfolio may not be redeemed over the next year due to lock-up

provisions. As of August 31, 2023, the remaining investments have either full or partial liquidity over the next year, with the exception of those having side pockets.

The private equity portfolio includes investments in global buyout, including large cap, middle market, and growth equity. Venture capital includes investments in early stage and late stage fund vehicles. The real assets portfolio includes the University's investments in energy, timber, real estate, and public investments in certain commodity and equity funds.

Lives of the specific funds could vary significantly, depending on the investment decisions of the external fund managers, changes in the University's portfolio, and other circumstances. Furthermore, the University's obligation to fund these commitments may be waived by the fund managers for a variety of reasons, including changes in the market environment and/or investment strategy.

Investment Return

Investment return designated for operations is defined as the investment payout, according to the spending guideline for the Long-Term Balanced

Pool, and the actual investment income for all other investments. Gross investment income from specific investments held at cost totaled \$17.7 million for the fiscal years ended August 31, 2023 and 2022. Investment expenses related to specific investments held at cost totaled \$6.3 million and \$4.7 million for the fiscal years ended August 31, 2023 and 2022, respectively. All other investment returns are categorized as nonoperating.

Certain direct expenses paid by the University for investment management and custody services have been netted against investment earnings.

Derivative Financial Instruments

The University has entered into hedging transactions via interest rate swaps, and the interest rate swaps have matured as of August 31, 2023.

The University continued its use of uncollateralized variable-to-fixed-rate interest rate swaps during fiscal year 2023 and has maintained those positions since fiscal year 2008. The University manages its exposure to interest rate risk by using highly rated

counterparties and on a net basis had obligations to counterparties as of August 31, 2023 and 2022, as disclosed in the following tables. As a result, the University has limited its interest rate risk associated with \$125 million in variable-rate debt (IFA-Series 2008 bonds).

The University regularly reviews the use of derivative financial instruments by each of the managers of alternative investment funds in which it participates. While these outside managers generally use such instruments for hedging purposes, derivative financial instruments are employed for trading purposes by numerous independent asset managers of the University.

There are no derivative financial instruments held by the University as of August 31, 2023. The table below summarizes the derivative financial instruments held by the University as of August 31, 2022.

| <i>(in thousands of dollars)</i> | | | | | | 2022 |
|---|------------------|----------|------------------|----------------------|---------------------|-----------------|
| | Notional amount | Assets | Liabilities | Fiscal year net gain | Interest rate range | Maturity date |
| Debt-related derivatives | | | | | | |
| Interest rate swaps | \$125,002 | — | (\$2,591) | \$8,269 | 4.12–4.38% | 08/31/23 |
| Total derivative financial instruments | \$125,002 | — | (\$2,591) | \$8,269 | 4.12–4.38% | 08/31/23 |

5. Land, Buildings, and Equipment

Land, buildings, and equipment as of August 31 consisted of the following:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|--------------------|--------------------|
| Land | \$29,986 | \$29,986 |
| Construction-in-progress | 166,716 | 75,399 |
| Buildings and leasehold improvements | 4,827,318 | 4,721,191 |
| Equipment | 774,878 | 746,311 |
| Accumulated depreciation | (2,633,511) | (2,452,032) |
| Total land, buildings, and equipment, net | \$3,165,387 | \$3,120,855 |

Included in construction-in-progress costs are building and leasehold improvement capitalizations. Building costs are funded by bonds, gifts (received or pledged), grants, and funds without donor restrictions.

Under the University's interest capitalization policy, actual interest costs incurred during the period of construction of an asset for University use are capitalized until that asset is substantially completed and ready for use. The capitalized cost is reflected in the asset's total cost and depreciated over the asset's useful life. Assets qualifying for interest capitalization may include buildings and major equipment.

6. Leases

University as Lessee

At August 31, 2023, the net operating right-of-use assets and corresponding operating lease liabilities associated with future lease payments on the consolidated statements of financial position were \$149.8 million and \$156.5 million, respectively. Other lease information is summarized below.

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|----------|----------|
| Cash paid for amounts included in the measurement of lease liabilities: | | |
| Operating cash flows from operating leases | \$28,267 | \$24,252 |
| Right-of-use assets obtained in exchange for new operating lease liabilities | 17,809 | 4,632 |
| Weighted average remaining lease term | 10 years | 11 years |
| Weighted average discount rate | 1.90% | 1.52% |

Lease Cost

The components of lease expense—included in services, supplies, maintenance, and other—for the fiscal years ended August 31 are as shown in the following table:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|----------------------------------|-----------------|-----------------|
| Operating lease expense | \$28,411 | \$24,648 |
| Variable lease expense | 733 | 494 |
| Short-term lease expense | 259 | 233 |
| Less sublease income | (3,465) | (3,461) |
| Total lease expense | \$25,938 | \$21,914 |

Future Lease Payments

Shown below are the lease payments expected to be paid for each fiscal year ending August 31:

| <i>(in thousands of dollars)</i> | |
|------------------------------------|------------------|
| 2024 | \$24,393 |
| 2025 | 24,863 |
| 2026 | 22,961 |
| 2027 | 21,352 |
| 2028 | 17,179 |
| 2029 and thereafter | 57,690 |
| Total future lease payments | 168,438 |
| Less present value discount | (11,964) |
| Lease liabilities—operating | \$156,474 |

University as Lessor

The University is entitled as lessor under its operating leases to receive rental income. Operating leases consist primarily of leases for the use of real property and have terms expiring through fiscal year 2040. The future minimum rental revenues associated with these leases through fiscal year 2040 are \$35.6 million.

7. Deferred Revenue

Deferred revenue as of August 31 is summarized on the consolidated statements of financial position as follows:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--------------------------------------|------------------|------------------|
| Tuition and housing | \$166,191 | \$162,474 |
| Sponsored contracts (exchange) | 73,564 | 104,797 |
| Conditional contributions and grants | 189,204 | 12,773 |
| Other deferred revenue | 17,176 | 12,223 |
| Total deferred revenue | \$446,135 | \$292,267 |

8. Deposits Payable and Actuarial Liability of Annuities Payable

Deposits payable and actuarial liability of annuities payable as of August 31 are summarized on the consolidated statements of financial position as follows:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|------------------|------------------|
| Agency deposits | \$208,353 | \$164,880 |
| Actuarial liability of annuities | 15,525 | 16,349 |
| Student tuition and room and board | 7,381 | 8,468 |
| Other deposits payable | 4,647 | 1,836 |
| Total deposits payable and actuarial liability of annuities payable | \$235,906 | \$191,533 |

9. Bonds, Notes, and Other Debt Payable

Bonds, notes, and other debt payable as of August 31 are summarized on the consolidated statements of financial position as follows:

| <i>(in thousands of dollars)</i> | Interest rate mode | Fiscal year maturity | Interest rate ^(a) | 2023 | 2022 |
|---|--------------------|----------------------|------------------------------|--------------------|--------------------|
| Illinois Finance Authority (IFA)–Series 2004 | Variable | 2035 | 4.13% | \$135,800 | \$135,800 |
| IFA–Series 2008 | Variable | 2047 | 3.93% | 125,000 | 125,000 |
| Taxable–Series 2012 | Fixed | 2040–2048 | 4.20% | 200,000 | 200,000 |
| Taxable–Series 2013 | Fixed | 2034–2045 | 4.64% | 547,915 | 547,915 |
| Taxable–Series 2015 | Fixed | 2035–2049 | 3.80% | 500,000 | 500,000 |
| IFA–Series 2015 | Fixed | 2023–2029 | 2.99% | 121,885 | 128,545 |
| Taxable–Series 2017 | Fixed | 2048–2058 | 3.71% | 500,000 | 500,000 |
| Taxable–Series 2020 | Fixed | 2050–2051 | 2.64% | 300,000 | 300,000 |
| Commercial paper (\$300,000 available) | Variable | NA | NA | — | — |
| Bonds, notes, and other debt payable subtotal | | | | 2,430,600 | 2,437,260 |
| Unamortized issuance costs, premiums, and discounts, <i>net</i> | | | | (5,088) | (4,501) |
| Total bonds, notes, and other debt payable, <i>net</i> | | | | \$2,425,512 | \$2,432,759 |

^(a) Weighted average interest rate at August 31, 2023

Total obligations including bonds, notes, and other debt payable at August 31, 2023, are scheduled to mature through August 31 of each period as noted in the table below. The schedule has been prepared based on the contractual maturities of the debt outstanding at August 31, 2023. Accordingly, if remarketing of variable-rate debt offerings fail in future periods, debt repayments may become more accelerated than presented here. The potential failed remarketings coincide with the interest rate reset dates and amounts noted above.

(in thousands of dollars)

| | |
|---------------------|--------------------|
| 2024 | \$7,710 |
| 2025 | 10,240 |
| 2026 | 10,750 |
| 2027 | 29,840 |
| 2028 | 31,130 |
| 2029 and thereafter | 2,340,930 |
| Total | \$2,430,600 |

10. Endowments

Donor-restricted endowment funds are subject to Illinois's enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The University interprets UPMIFA as requiring that the fair value of the original donor-restricted endowment gift be preserved as of the gift date unless there are explicit donor stipulations to the contrary. Therefore, the University classifies the following as part of net assets with donor restrictions: the original value of gifts donated to the permanent endowment, the original value of subsequent gifts, and accumulations to the permanent endowment made in accordance with the applicable donor gift instrument at the time the accumulation was added to the fund. The remaining portion of the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for University expenditure in a manner consistent with UPMIFA's standard of prudence. In accordance with UPMIFA, the University considers the following factors in determining whether to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment fund
- The purposes of the institution and of the endowment fund
- General economic conditions
- Possible effects of inflation or deflation
- Expected total return from income and appreciation of investments
- Other resources of the institution
- The institutional investment policy

The University's endowment consists of about 3,100 individual donor-restricted endowment funds and about 1,000 funds it designates to function as endowments. The net assets associated with endowment funds, including funds designated by the University to function as endowments, are classified and reported based on whether there are donor-imposed restrictions. Institution-designated endowment funds include quasi-endowments established by specific Board of Trustees approval as well as endowments created by management under general guidelines and policies approved by the Board of Trustees.

The following tables present the endowment net asset composition by type of fund at fair value as of August 31:

| (in thousands of dollars) | With donor restrictions | | | | 2023 |
|--|----------------------------|--------------------------|----------------------------|--------------------|---------------------|
| | Without donor restrictions | Funds held in perpetuity | Accumulated gains (losses) | Total | Total funds |
| Institution-designated endowment funds | \$5,063,782 | — | — | — | \$5,063,782 |
| With donor restrictions | | | | | |
| Underwater funds | | \$248,081 | (\$12,279) | \$235,802 | 235,802 |
| All other funds | | 1,971,288 | 3,283,117 | 5,254,405 | 5,254,405 |
| Endowment net assets, end of year | \$5,063,782 | \$2,219,369 | \$3,270,838 | \$5,490,207 | \$10,553,989 |

| (in thousands of dollars) | With donor restrictions | | | | 2022 |
|--|----------------------------|--------------------------|----------------------------|--------------------|---------------------|
| | Without donor restrictions | Funds held in perpetuity | Accumulated gains (losses) | Total | Total funds |
| Institution-designated endowment funds | \$5,262,391 | — | — | — | \$5,262,391 |
| With donor restrictions | | | | | |
| Underwater funds | | \$96,539 | (\$4,574) | \$91,965 | 91,965 |
| All other funds | | 1,962,766 | 3,562,729 | 5,525,495 | 5,525,495 |
| Endowment net assets, end of year | \$5,262,391 | \$2,059,304 | \$3,558,155 | \$5,617,460 | \$10,879,850 |

Underwater Endowment Funds

The University monitors endowment funds to identify those for which historical cost was more than fair value. Associated unrealized losses of \$12.3 million and \$4.6 million as of August 31, 2023 and 2022, respectively, are recorded in the net assets with donor restrictions classification; subsequent gains increase net assets with donor restrictions.

Investment and Spending Policies

The University's endowment is primarily invested in the Long-Term Balanced Pool. The Investments Committee of the Board of Trustees annually reviews the asset allocation policy for the pool.

The principal objective for the Long-Term Balanced Pool is to preserve purchasing power and to provide a growing stream of income to fund University programs. On average, the pool seeks to achieve an annual total rate of return (i.e., actual income plus appreciation) equal to inflation plus actual spending. This objective of preserving purchasing power emphasizes the need for a long-term perspective in formulating both spending and investment policies.

The Board of Trustees has adopted a guideline for the annual spending rate from the University's Long-Term Balanced Pool. The calculation blends market and spending elements for the total annual spending rate.

The market element is an amount equal to 5.1 percent of the market value of a unit in the pool, averaged for the 12 months ended October 31 of the prior fiscal year. It is weighted at 30 percent in determining the total. The spending element is an amount equal to the current fiscal year's spending amount increased by 1.0 percent plus the actual rate of inflation. It is weighted at 70 percent in determining the total.

If investment income received is not sufficient to support the total-return objective, the balance is provided from realized and unrealized gains. If the income received is in excess of the objective, the balance is reinvested in the Long-Term Balanced Pool on behalf of the unit holders.

The University's policy is to reinvest the current income of all other investment pools.

Changes in Endowment Net Assets

The following tables represent changes in endowment net assets for the fiscal years ended August 31:

| <i>(in thousands of dollars)</i> | | | 2023 |
|--|----------------------------|-------------------------|-------------------|
| | Without donor restrictions | With donor restrictions | Total |
| Endowment net assets, beginning of year | \$5,262,390 | \$5,617,460 | \$10,879,850 |
| Interest and dividends, net of expenses | (27,819) | (29,626) | (57,445) |
| Net depreciation, realized and unrealized | (28,048) | (29,869) | (57,917) |
| Total investment loss | (55,867) | (59,495) | (115,362) |
| Contributions | — | 150,206 | 150,206 |
| Appropriation of endowment assets for expenditure | (209,799) | (229,848) | (439,647) |
| Other changes | | | |
| Transfers to create institutional funds | 83,009 | — | 83,009 |
| Transfers of institutional funds per donor requirement | — | 18,056 | 18,056 |
| Spending of institution-designated endowment fund | (22,123) | — | (22,123) |
| Other reclassifications | 6,172 | (6,172) | 0 |
| Endowment net assets, end of year | 5,063,782 | 5,490,207 | 10,553,989 |

| <i>(in thousands of dollars)</i> | | | 2022 |
|--|----------------------------|-------------------------|---------------------|
| | Without donor restrictions | With donor restrictions | Total |
| Endowment net assets, beginning of year | \$5,562,129 | \$5,799,053 | \$11,361,182 |
| Interest and dividends, net of expenses | (28,802) | (27,062) | (55,864) |
| Net appreciation, realized and unrealized | (116,426) | (109,390) | (225,816) |
| Total investment loss | (145,228) | (136,452) | (281,680) |
| Contributions | — | 130,194 | 130,194 |
| Appropriation of endowment assets for expenditure | (190,612) | (204,791) | (395,403) |
| Other changes | | | |
| Transfers to create institutional funds | 56,659 | — | 56,659 |
| Transfers of institutional funds per donor requirement | — | 32,375 | 32,375 |
| Spending of institution-designated endowment fund | (14,729) | — | (14,729) |
| Other reclassifications | (5,829) | (2,919) | (8,748) |
| Endowment net assets, end of year | \$5,262,390 | \$5,617,460 | \$10,879,850 |

11. Postretirement and Postemployment Benefit Plans

The University maintains two contributory retirement plans for its eligible faculty and staff. The plans offer employees two investment company options, Teachers Insurance and Annuity Association (TIAA) and College Retirement Equities Fund (CREF), and certain mutual funds offered by Fidelity Investments. Participating employee and University contributions are immediately vested. The University contributed \$91.1 million and \$85.5 million to the two plans in 2023 and 2022, respectively.

The University currently sponsors a healthcare plan permitting retirees to continue participation on a “pay-all” basis; it has no liability for participants past age 65. The retiree contribution is based on the average per-capita cost of coverage for the plan’s entire group of active employees and retirees rather than the per-capita cost for retirees only. Retirees are also eligible to participate in certain tuition reimbursement plans and may receive a payment for sick days accumulated at retirement. Certain postemployment benefit plans are also sponsored.

The University recognizes an asset or a liability in the consolidated statements of financial position for

the plans’ overfunded or underfunded status. The asset or liability is the difference between the fair value of plan assets and the related benefit obligation, defined as the projected benefit obligation for post-employment benefit programs and the accumulated postretirement benefit obligation (APBO) for post-retirement benefit programs, such as a retiree health-care plan. In the consolidated statements of activities, the University recognizes actuarial gains or losses and prior service costs or credits that arise during the period but are not components of net periodic benefit cost. The University measures plan assets and obligations as of the date of its fiscal year end and makes specified disclosures for the upcoming fiscal year.

The accrued cost for postemployment benefits was \$8.9 million and \$7.8 million at August 31, 2023 and 2022, respectively, and is included in accounts payable and accrued liabilities on the consolidated statements of financial position.

The University funds the plan on a pay-as-you-go basis. The following table sets forth key amounts for the postretirement plan for the fiscal years ended August 31:

| <i>(in thousands of dollars)</i> | 2023 | 2022 |
|--|----------|----------|
| Benefit obligation | \$14,618 | \$16,396 |
| Benefits paid | 3,024 | 3,127 |
| Employer contributions | 1,978 | 2,068 |
| Contributions from participants | 1,046 | 1,059 |
| Net periodic postretirement benefit cost | 1,462 | 2,065 |
| Fair value of plan assets | — | — |

Service costs included in net periodic post-retirement benefit cost shown above were \$743 thousand and \$1.1 million as of August 31, 2023 and 2022, respectively.

The changes in other than periodic benefit cost included in net assets without donor restrictions on the consolidated statements of activities totaled net gains of \$1.2 million and \$33 thousand as of August 31, 2023 and 2022, respectively, for an increase of \$1.2 million due to net gains during the fiscal year.

The APBO was \$14.6 million and \$16.4 million at August 31, 2023 and 2022, respectively, and is included in accounts payable and accrued liabilities on the consolidated statements of financial position.

The following tables present key actuarial assumptions used in determining APBO as of August 31, 2023 and 2022. For both fiscal years 2023 and 2022, the ultimate healthcare cost trend rate was 5 percent, and the year when the trend rate will reach the ultimate trend rate was 2032.

Additional assumptions used to determine benefit obligations for the fiscal years ended August 31 were as follows:

| | 2023 | 2022 |
|---|------|------|
| Weighted average settlement (discount) rate | 5.0% | 4.3% |
| Weighted average rate of increase in future compensation levels | 3.0% | 3.0% |
| Healthcare cost trend rate | 7.5% | 7.0% |

The assumptions used to determine net periodic benefit cost for the fiscal years ended August 31:

| | 2023 | 2022 |
|---|------|------|
| Discount rate | 4.3% | 2.3% |
| Weighted average rate of increase in future compensation levels | 3.0% | 2.5% |
| Healthcare cost trend rate | 7.0% | 5.0% |

Estimated future benefit payments reflecting anticipated service, as appropriate, are expected to be paid as shown below for the fiscal years ended August 31:

(in thousands of dollars)

| | |
|--------------|-----------------|
| 2024 | \$931 |
| 2025 | 872 |
| 2026 | 933 |
| 2027 | 1,010 |
| 2028 | 1,067 |
| 2029–2033 | 5,899 |
| Total | \$10,712 |

The University offers a deferred compensation plan under Internal Revenue Code 457(b) to a select group of management and highly compensated employees. The University does not contribute to this deferred compensation plan. The University has recorded both an asset and a liability related to the deferred compensation plan that totaled \$129.5 million and \$117.7 million as of August 31, 2023 and 2022, respectively; these are included in investments and deposits payable and actuarial liability of annuities payable on the consolidated statements of financial position.

12. Related Parties

Members of the University's Board of Trustees, senior management, and faculty may on occasion be associated either directly or indirectly with entities doing business with the University. The University bylaws and conflict of interest policies establish guidelines for disclosure and regulation of such activities as circumstances warrant. When such associations exist, measures are taken, in the best interests of the University, to mitigate any actual or perceived conflict. Transactions with related parties may include investment management, common membership in investment partnerships or other investment vehicles, and the purchase of goods or services.

The University maintains several clinical and education affiliation agreements with other organizations. Revenues and expenses from these agreements are accounted for in the operating activities section of the consolidated statement of activities. The most significant agreements are with Northwestern Medical Group (NMG) and Northwestern Memorial Healthcare Corporation (NMHC). NMG is a not-for-profit, multi-specialty physician organization committed to providing clinical care to patients and to supporting the research and academic endeavors of Northwestern's Feinberg School of Medicine (Feinberg). NMG is governed by a board of directors, and its physicians are full-time faculty members or researchers at Feinberg. It is a subsidiary of NMHC, the not-for-profit parent corporation of Northwestern Memorial Hospital (NMH), which is the primary teaching hospital of Feinberg. Under terms of agreements effective in fiscal year 2014 between the University, NMG, and NMHC, the University receives recurring contributions from NMHC to support the Feinberg research and education programs, basic and applied biomedical research facilities and programs, and research and educational support services.

13. Self-Insurance Reserves and Other Contingencies

Reserves for losses under the University's self-insurance program, aggregating \$21.2 million and \$14.9 million at August 31, 2023 and 2022, respectively, include reserves for probable known losses and for losses incurred but not yet reported. The reserves are presented on a discounted basis. The discount rate was 6.55 percent in fiscal years 2023 and 2022. Self-insurance reserves are based on estimates of historical loss experience, and while management believes that the reserves are adequate, the ultimate liabilities may be more or less than the amounts provided. These reserves are included in accounts payable and accrued liabilities on the consolidated statements of financial position.

From time to time, various claims and suits generally incidental to the conduct of normal business are pending or may arise against the University. It is the opinion of management of the University, after taking into account insurance coverage, that adequate provision has been made and any losses from the resolution of pending litigation should not have a material effect on the University's financial position or results of operations.

All funds expended in connection with government grants and contracts are subject to audit by government agencies. While any ultimate liability from audits of government grants and contracts by government agencies cannot be determined at present, management believes that it should not have a material effect on the University's consolidated financial position or results of operations.

14. Grants and Contracts

Grants and contracts for the fiscal years ended August 31 are summarized on the consolidated statements of activities as follows:

| <i>(in thousands of dollars)</i> | <i>2023</i> | <i>2022</i> |
|-----------------------------------|------------------|------------------|
| Federal grants | \$682,779 | \$653,671 |
| Private grants and contracts | 195,020 | 169,621 |
| State grants | 7,713 | 5,233 |
| Total grants and contracts | \$885,512 | \$828,525 |

Indirect cost recovery on federal grants and contracts is based on an institutional rate negotiated with its cognizant federal agency, the United States Department of Health and Human Services.

15. Liquidity and Availability

Financial assets and resources available within one year of August 31 for general expenditure are as follows:

| <i>(in thousands of dollars)</i> | <i>2023</i> | <i>2022</i> |
|---|--------------------|--------------------|
| Financial assets | | |
| Cash and cash equivalents | \$352,965 | \$372,337 |
| Accounts receivable, <i>net</i> | 293,608 | 264,493 |
| Notes receivable | 25,220 | 28,570 |
| Contributions receivable | 29,618 | 24,096 |
| Endowment payout made available for operations | 744,500 | 666,000 |
| Financial assets available within one year | 1,445,911 | 1,355,496 |
| Liquidity resources | | |
| Commercial paper | 300,000 | 300,000 |
| Bank lines of credit | 625,000 | 625,000 |
| Total financial assets and liquidity resources available within one year for general expenditure | \$2,370,911 | \$2,280,496 |

The University manages liquidity by structuring its financial assets to be available as its operating expenses, liabilities, and other obligations come due. Working capital funds, which are generated through the temporary differences between operating receipts and disbursements, are held in a variety of money market instruments or are invested in the Long-Term Balanced Pool. The income from investing them is used for general operating purposes.

In addition, the University may place commercial paper under a \$300 million Taxable Commercial Paper Note. Under this agreement, no outstanding borrowings existed as of August 31, 2023 and 2022. The University also may draw \$625 million in standby

lines of credit to supplement working capital requirements. Under this agreement, no outstanding borrowings existed as of August 31, 2023 and 2022.

Lastly, the University holds institution-designated endowments of \$5,064 million and \$5,262 million as of August 31, 2023 and 2022, respectively. Although the University does not intend to spend from its institution-designated endowment funds—other than amounts appropriated for spending through its annual budget approval and appropriation process—amounts from its institution-designated endowment could be made available if necessary, subject to liquidity of the underlying investments.

16. Functional Classification of Expenses

Expenses by functional categories reflect salaries, wages, benefits, goods, and services used for those specific purposes. The University has allocated functional expenses for depreciation, interest on indebtedness, and certain other expenses related to operation and maintenance of plant to other functional categories based on the functional use of space on the University's campuses.

| <i>(in thousands of dollars)</i> | | | | 2023 |
|--|--------------------|------------------|------------------|--------------------|
| | Academic | Research | Support | Total |
| Salaries, wages, and benefits | \$1,026,265 | \$349,926 | \$299,146 | \$1,675,337 |
| Services, supplies, maintenance, and other | 687,930 | 244,538 | 126,702 | 1,059,170 |
| Depreciation | 153,100 | 42,406 | 14,407 | 209,913 |
| Interest on indebtedness | 68,296 | 18,917 | 6,427 | 93,640 |
| Total | \$1,935,591 | \$655,787 | \$446,682 | \$3,038,060 |

| <i>(in thousands of dollars)</i> | | | | 2022 |
|--|--------------------|------------------|------------------|--------------------|
| | Academic | Research | Support | Total |
| Salaries, wages, and benefits | \$953,253 | \$329,092 | \$274,600 | \$1,556,945 |
| Services, supplies, maintenance, and other | 621,709 | 220,951 | 52,476 | 895,136 |
| Depreciation | 138,941 | 48,837 | 16,580 | 204,358 |
| Interest on indebtedness | 61,692 | 21,683 | 7,362 | 90,737 |
| Total | \$1,775,595 | \$620,563 | \$351,018 | \$2,747,176 |

17. Subsequent Events

The University has evaluated subsequent events in accordance with the FASB ASC Subsequent Event Topic through December 15, 2023, the date when the consolidated financial statements were issued. The University did not identify any events to be disclosed.

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