

## Northwestern University 2005 Career Outcomes Salaries and Bonus by Job Function

Job Function	Number of Responses	Low	Median	High	NU Average	NACE Average	Salary Comparison	Bonus Average	Bonus Low	Bonus High	Number of Responses
<b>Arts</b>	<b>n = 5</b>	\$10,500	\$26,000	\$100,000	\$43,900	\$32,817	34%	NA	NA	NA	NA
Arts Performance	n = 2	\$10,500		\$100,000	\$52,625	\$36,098	46%				
Arts Production	n = 3	\$25,000		\$58,000	\$30,556	\$29,535	3%				
<b>Communications</b>	<b>n = 42</b>	\$17,000	\$35,000	\$330,000	\$47,365	\$30,773	54%	\$5,300	\$3,000	\$8,500	n = 5
Advertising	n = 5	\$32,000	\$38,000	\$95,000	\$53,400	\$30,761	74%	\$5,000			n = 1
Broadcasting	n = 4	\$17,000	\$30,000	\$31,000	\$27,000	\$26,254	3%	NA	NA	NA	NA
Editor	n = 4	\$18,500	\$20,000	\$36,000	\$23,625	\$31,797	-26%	\$8,500			n = 1
Marketing	n = 13	\$32,000	\$48,000	\$90,000	\$48,663	\$37,984	28%	\$4,333	\$3,000	\$5,000	n = 3
Public Relations/Media	n = 7	\$28,400	\$31,000	\$90,000	\$41,629	\$30,312	37%	NA	NA	NA	NA
Reporter/Journalist	n = 9	\$27,000	\$34,800	\$330,000	\$66,200	\$27,527	140%	NA	NA	NA	NA
<b>Consultants</b>	<b>n = 67</b>	\$35,000	\$54,000	\$90,000	\$52,993	\$47,780	11%	\$4,632	\$1,000	\$10,000	n = 53 (79%)
<b>Educators/Teachers</b>	<b>n = 64</b>	\$10,000	\$40,000	\$195,000	\$46,632	\$31,328	49%	\$4,874	\$750	\$12,000	n = 12
<b>Engineers &amp; Info. Technology</b>	<b>n = 46</b>	\$34,000	\$55,000	\$175,000	\$58,576	\$49,560	18%	\$5,821	\$2,000	\$20,000	n = 14
Biomedical	n = 3	\$57,000	\$60,500	\$65,000	\$60,833	\$50,094	21%	\$5,000	\$5,000	\$5,000	n = 2
Chemical	n = 2	\$50,000		\$60,000	\$55,000	\$54,410	1%	\$5,000			n = 1
Civil	n = 3	\$40,000	\$42,000	\$44,000	\$42,000	\$45,738	-8%	\$3,500	\$3,000	\$4,000	n = 2
Computer	n = 5	\$50,000	\$63,000	\$84,500	\$66,600	\$51,596	29%	\$7,250	\$4,500	\$10,000	n = 2
Electrical	n = 3	\$55,000	\$60,000	\$105,500	\$73,500	\$51,773	42%	NA	NA	NA	NA
Environmental	n = 1				\$34,000	\$41,393	-18%	NA	NA	NA	NA
Industrial	n = 1				\$72,000	\$46,544	55%	NA	NA	NA	NA
Materials	n = 4	\$40,000	\$49,250	\$61,000	\$49,875	\$51,372	-3%	\$5,000			n = 1
Mechanical	n = 11	\$36,000	\$53,000	\$70,000	\$52,864	\$50,175	5%	\$3,750	\$2,000	\$5,000	n = 4
IT	n = 13	\$40,000	\$55,000	\$175,000	\$64,269	\$52,502	22%	\$12,500	\$5,000	\$20,000	n = 2
<b>Entertainment &amp; Service</b>	<b>n = 6</b>	\$25,000	\$27,500	\$200,000	\$57,833	\$29,279	98%	\$1,400	\$1,400	\$1,400	n = 1
<b>Finance</b>	<b>n = 53</b>	\$34,000	\$50,000	\$110,000	\$53,000	\$44,185	20%	\$6,971	\$1,500	\$12,500	n = 34 (64%)
Accounting	n = 1				\$40,000	\$42,178	-5%	NA	NA	NA	NA
Analyst	n = 15	\$40,000	\$48,000	\$110,000	\$53,333	\$44,185	21%	\$7,222	\$3,000	\$12,500	n = 9 (60%)
Commercial Banking	n = 6	\$35,000	\$50,000	\$50,000	\$47,333	\$35,070	35%	\$3,600	\$2,500	\$5,000	n = 5 (83%)
Investment Banking	n = 19	\$35,000	\$55,000	\$100,000	\$56,105	\$48,859	15%	\$8,594	\$5,000	\$10,000	n = 16 (84%)
Trader & Sales	n = 12	\$40,000	\$50,000	\$100,000	\$56,000	\$49,356	13%	\$4,125	\$1,500	\$5,000	n = 4

Source:

1. NU 2005 graduates' self-reported responses to "First Destination" survey administered at time of graduation by University Career Services, n = 395.
2. NACE Salary Survey Report Summer/Fall 2005.

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Job Function	Number of Responses	Low	Median	High	NU Average	NACE Average	Salary Comparison	Bonus Average	Bonus Low	Bonus High	Number of Responses
<b>Military/Law Enforcement</b>	<b>n = 8</b>	\$20,000	\$27,000	\$75,000	\$31,500	\$36,543	-14%	NA	NA	NA	NA
<b>Management, Operations, Legal and other services</b>	<b>n = 39</b>	\$25,000	\$43,000	\$165,000	\$43,887	\$36,063	22%	\$5,133	\$2,000	\$15,000	n = 15 (38%)
Administrative	n = 11	\$25,000	\$31,000	\$55,000	\$32,818	\$28,198	16%	NA	NA	NA	NA
Compliance	n = 1				\$45,000	\$41,621	8%	\$5,000			n = 1
Human Resources	n = 1				\$30,000	\$33,621	-11%	NA	NA	NA	NA
Actuary	n = 3	\$48,000	\$49,000	\$51,600	\$49,533	\$45,557	9%	\$3,833	\$2,500	\$5,000	n = 3 (100%)
Legal Services	n = 4	\$30,000	\$34,000	\$45,000	\$35,750	\$32,087	11%	\$15,000			n = 1
Management	n = 13	\$30,000	\$43,000	\$165,000	\$52,769	\$36,063	46%	\$3,714	\$2,000	\$7,000	n = 7
Operations & Logistics	n = 5	\$40,000	\$54,000	\$62,000	\$53,200	\$39,445	35%	\$6,500	\$2,000	\$12,500	n = 3
Sales	n = 1				\$32,000	\$36,713	-13%	NA	NA	NA	NA
<b>Scientist &amp; Researcher</b>	<b>n = 33</b>	\$12,000	\$35,000	\$85,000	\$36,015	\$33,904	6%	\$5,000	\$5,000	\$5,000	n = 2
Researcher/analyst	n = 29	\$20,000	\$34,000	\$63,000	\$34,879	\$34,596	1%	\$5,000	\$5,000	\$5,000	n = 2
Scientist	n = 4	\$12,000	\$40,000	\$85,000	\$44,250	\$33,904	31%	NA	NA	NA	NA
<b>Social Services &amp; Public Policy</b>	<b>n = 32</b>	\$11,000	\$29,000	\$55,000	\$29,983	\$28,198	6%	\$1,050	\$600	\$1,500	n = 2
Community Organizer	n = 3	\$23,750	\$26,000	\$30,000	\$26,583	\$28,198	-6%	NA	NA	NA	NA
Public Policy	n = 4	\$11,000	\$19,300	\$40,000	\$22,400	\$31,484	-29%	NA	NA	NA	NA
Social Worker	n = 3	\$18,000	\$25,000	\$55,000	\$32,667	\$27,163	20%	NA	NA	NA	NA
Therapist & Counselor	n = 22	\$21,000	\$30,000	\$42,000	\$31,459	\$25,050	26%	\$1,050	\$600	\$1,500	n = 2

Caution: Starting salary information is self-reported from graduates and is not verified by employers. Experts caution misusing salary information where number of respondents is less than five. Career practitioners warn against using average starting salaries solely as a career decision factor and encourage the use of multiple resources to help students make career choices.

Source:

1. NU 2005 graduates' self-reported responses to "First Destination" survey administered at time of graduation by University Career Services, n = 395.
2. NACE Salary Survey Report Summer/Fall 2005.